The James Company

. . . advancing generosity

JOURNEYS OF FAITH

The Gift Of Faith

Faith is God's gift to us. Faith empowers us to share God's love, but it is what we do with our faith that accomplishes the ministry God has entrusted to us.

GOALS YOUR GOALS

Our Experienced Guidance

PLANS YOUR PLANS

Our Commitment to Service

FUTURE YOUR FUTURE

Our Promise to Follow Through

Your Ministry

You may have opportunities to enrich God's ministry, but lack the facilities to fulfill them. Some clients need growth of a different sort — starting or expanding a ministry, or adding staff. Still others find their ministry options limited by long-term debt or insufficient offerings.

Your Resources

Expanding your financial resources to support your vision requires careful planning and expertise. *The James Company* helps you understand the challenge and appreciate the resources you already have to meet your goals.

We are a knowledgeable, experienced, compatible guide. We will map out your route, advise and direct you, point out hazards along the way, and help you navigate the journey.

WE WELCOME THE OPPORTUNITY TO HEAR YOUR STORY AND SHARE OUR EXPERTISE.

"We are a knowledgeable, experienced, compatible guide."

The Program Director who presents *The James Company* to you will serve you throughout your fund appeal.

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CONSIDER US YOUR GUIDE

THROUGHOUT THE APPEAL THERE IS A CLEAR SENSE OF INVITATION, RATHER THAN FORCING PARTICIPATION AND COMMITMENT.

Our Mission

Our work is based on faith. We believe faith-based fund appeals provide opportunities for individuals and congregations to grow in giving. This does not happen automatically. Cultivating a spiritual environment for giving takes knowledge, resources, experience, and skill. This is our ministry.

Our Company

The James Company is a professional stewardship consulting group founded in 1986. We have served more than 1,500 congregations and faith-based organizations in over 1,800 appeals. They have come to understand that accomplishing their goals is not a destination, but a spiritual journey.

Our Team

Every clilent we serve is assigned a management team consisting of a Program Director and Program Administrator. This team will fully manage your fund appeal. We are proud of our range of services, and also the depth and character of our Program Directors and Program Administrators. Our staff has more than 150 years of fundraising experience.

Our Services

The services of *The James Company* are available to your congregation any time your vision exceeds your means.
We can help you:

- When you wish to enhance outreach and annual giving.
- As you begin long-range planning.
- When you seek to relocate, expand, remodel, or reduce debt.

"The earlier you contact us, the more we can help you."

Faith, commitment, and integrity guide every person and activity of *The James Company.*

WHY *THE JAMES COMPANY*?

Thoughtful Leadership

Every congregation is different; there is no one formula for success. We start by listening to you. We never forget whose fund appeal it is. *The James Company* adapts the fund appeal structure, services, and tools to the unique personality of your congregation. We fully manage the entire appeal process.

Inspiring Joyful Giving

One element often absent in fund appeals is JOY. We encourage occasions for celebration and touches of humor. These gifts of the heart and spirit are valuable assets to your appeal. There is always a clear sense of inviting, rather than forcing participation and commitment.

Availability

Your management team is an ever-accessible guide. We are available whenever you need us to discuss any financial matter related to your ministry.

Excellent Follow-Through

Our services continue beyond the completion of your fund appeal. We set up a structured follow-through plan and work closely with you for the full term of the commitment period.

Partners In Ministry

Please contact our current and past congregations, institutions, or judicatories regarding the quality and integrity of our ministry. Ask them if they would partner with us again! We have served many clients multiple times. We continue to be introduced to new congregations and nonprofits to serve because of positive referrals. This kind of goodwill happens as a result of our integrity, service, and value.

Success

The success of our fund appeals extends beyond monetary goals. Growth in ministries, expanded facilities, outreach, and eliminating debt are all products of a successful appeal. However, because we focus on journeys of faith, congregations and nonprofits also grow in strength and a focus on mission through the power of the Holy Spirit. The effects, deeply ingrained in the spiritual life of the congregation or nonprofit, last for years.

FOR MORE INFORMATION ABOUT OUR SERVICES, CLIENTS WE HAVE SERVED, AND FOR COMPLIMENTARY STEWARDSHIP RESOURCES, VISIT OUR WEBSITE:

WWW.JAMESCOMPANY.COM

Phone: **800-472-0535**

Email: **info@jamescompany.com**

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